



Guernsey economic  
substance 2021

## Legal framework

### Legislation

#### What legislation sets out the economic substance requirements in your jurisdiction?

The economic substance requirements are set out in the Income Tax (Substance Requirements) (Implementation) Regulations, 2018, as amended (the Substance Regulations), which were passed in December 2018 and came into force on 1 January 2019. The Substance Regulations are issued pursuant to the Income Tax (Guernsey) Law, 1975, as amended.

The Guernsey Revenue Service publishes the Substance Regulations at the following website Economic Substance - States of Guernsey (gov.gg).

The law also makes clear that the director of the Guernsey Revenue Service (the Director) may issue guidance on the administration, implementation and enforcement of the Substance Regulations, including any expression used in them.

### Relevant entities

#### What types of entity are subject to the economic substance requirements in your jurisdiction?

Companies that are considered tax resident in Guernsey and generating income from relevant activities. The term 'companies' includes all vehicles treated as companies for tax purposes. An incorporated cell will be treated separately from its incorporated cell company and other incorporated cells. By comparison, a protected cell company and its cells will be treated as one entity.

The EU Code Group has also requested that partnerships be brought into scope by 1 July 2021, with a maximum six-month transition period. These amendments have not yet been published. While Guernsey does intend to implement changes to the Substance Regulations for these purposes, partnership relevant activities have been attributed to the Guernsey tax resident companies that are partners of such entities since the implementation of the Substance Regulations.

### Relevant activities

#### What activities trigger the economic substance requirements in your jurisdiction?

Under the Substance Regulations, there are specific categories of 'relevant activity' that bring a Guernsey tax resident company within scope and which are further defined in the Substance Regulations. By way of overview, these 'relevant activities' are:

- banking - 'banking business' means a deposit-taking business within the meaning of the Banking Supervision (Bailiwick of Guernsey) Law, 1994 carried on by a licensed institution within the meaning of that Law;
- distribution and service centre - means the business of:

- a. purchasing parts, materials or goods from other members of the same group that are non-Guernsey resident and reselling them for a percentage of profits; or
  - b. providing services to other members of the same group which are non-Guernsey resident, except where such activities fall within another category of relevant activity except holding company and intellectual property business;
- financing and leasing - means providing credit facilities of any kind for consideration, except where such activities fall within banking, fund management or insurance;
  - fund management - means the provision of management services (meaning exercising any managerial function in relation to an investment or in relation to the assets underlying an investment) when carried on in connection with a collective investment scheme within the meaning of the Protection of Investors (Bailiwick of Guernsey) Law, 1987 by an entity licensed for the purpose;
  - headquartering - means the business of providing certain services to non-resident intra group persons of the Guernsey resident company, including the provision of senior management, the assumption or control of material risk for activities carried out by, or assets owned by, any of those intra-group persons, and the provision of substantive advice in relation to the assumption or control of risk for such activities or assets, in each case except where such activities fall within other definitions of relevant activities and intellectual property holding;
  - insurance - means insurance business carried on in or from the island as an insurer (in both the long-term and general sectors, and this includes reinsurance) within the meaning of the Insurance Business (Bailiwick of Guernsey) Law, 2002 carried on by a licensee under that law; and
  - shipping - the operation of ships in international traffic for income from the transport of passengers or cargo, and includes (where directly connected with, or ancillary to, such operation) chartering, ticket sales, the use, maintenance or rental of containers (including trailers and related transport equipment) and crew management. There are exclusions for fishing vessels, pleasure craft, harbour craft and certain small ships.

Two further activities are also within scope:

- pure equity holding company - meaning a holding company for Guernsey company law purposes and one that has as its primary function the acquisition and holding of shares or equitable interests in other companies and which carries on no commercial activity; and
- intellectual property company - has income (arising or accruing to the company directly or in its capacity as a partner or member of a partnership or limited liability partnership) from intellectual property assets.

The activities of collective investment vehicles under Guernsey law are not considered relevant activity. However, 'self-managed funds' (ie, funds with no separate manager) will be separately required to meet an economic substance test in respect of their activities to the extent those generate income in a financial period.

### Tax residence requirements

[Must entities be tax resident \(or deemed tax resident\) in your jurisdiction to be subject to the economic substance requirements? If yes, what are the tax residence rules and requirements? If not, do the economic substance requirements in your jurisdiction differ with respect to non-resident entities?](#)

The substance requirements apply to companies that are tax resident in Guernsey, whether or not they are incorporated in Guernsey.

Under Guernsey law, a company is considered tax resident in Guernsey if it is either a Guernsey incorporated company that is not centrally managed and controlled and recognised as tax resident in another jurisdiction where the highest rate of corporate income tax is at least 10 per cent; or a non-Guernsey incorporated company that is centrally managed and controlled in Guernsey. Guernsey is also party to a number of double-taxation agreements, which may apply.

The requirements for partnerships, which are to be brought within the scope of the requirements, are to be confirmed.

### Guidance

[Has the government published guidance on the economic substance requirements?](#)

Yes. The primary guidance at the time of writing is that published jointly with Jersey and the Isle of Man on 22 November 2019. It should be noted that, as joint guidance, the text is drafted in a generic manner so as to explain the scope and application of the legislation across all three jurisdictions. The Guernsey Revenue Service maintains links to relevant guidance online at Economic Substance - States of Guernsey (gov.gg).

## Economic substance requirements

### General requirements

[What general economic substance requirements apply in your jurisdiction?](#)

A resident company must satisfy the economic substance test in relation to any relevant activity carried on by it that generates income. The company must be able to demonstrate that these requirements are, or were, complied with in each accounting period in which the requirements apply or applied in respect of it.

The law provides that a resident company meets the economic substance test in relation to a relevant activity if:

- the relevant activity is 'directed and managed' in Guernsey;
- it carries on core income-generating activity in Guernsey in relation to the relevant activity;
- having regard to the level of relevant activity carried on in Guernsey:
  - a. there is an adequate level of appropriately qualified employees in Guernsey (whether or not employed by the resident company or another entity and whether on temporary or long-term contracts);
  - b. there is an adequate level of operating expenditure in Guernsey; and
  - c. there is an adequate physical presence (including, without limitation, offices and/or premises, albeit that these may be provided by a third party) in Guernsey; and
  - d. any core income-generating activities (CIGA) are carried out in Guernsey for the company by another entity, the company is able to monitor and control the carrying out of that activity by the other entity.

Intellectual property companies are subject to enhanced substance requirements.

Pure equity holding companies are obliged to comply with reduced economic substance requirements.

In addition, a self-managed fund must satisfy the economic substance test in relation to any activity carried on by it that generates gross income in a financial period.

In each case, what is 'adequate' will depend on the specific circumstances.

The requirements for partnerships, which are to be brought within the scope of the requirements, are to be confirmed.

### Directed and managed

[What requirements apply in relation to board meetings and the location where entities are directed and managed?](#)

The law provides that a company carrying on a relevant activity is directed and managed in Guernsey if:

- board meetings are conducted in Guernsey with adequate frequency (having regard to the level of decision-making required of the board);
- during such board meetings, there is a quorum of directors physically present in Guernsey;
- strategic decisions of the relevant company are set at these board meetings and the minutes record those decisions;
- the board of directors, as a whole, of the relevant company has the necessary knowledge and expertise to discharge the duties of the board; and
- all minutes and company records are kept in Guernsey.

Pure equity holding companies do not have to comply with the directed and managed test.

In each case, what is 'adequate' will depend on the specific circumstances.

### Core income-generating activities

#### What requirements apply in relation to core income-generating activities?

In relation to a relevant activity to which the economic substance test applies, all of the company's CIGA are required to be carried out in Guernsey whether carried out by the company itself or by another entity. Where any CIGA are carried out by another entity, the company must also be able to monitor or control performance of the activities.

The guidance further provides that where CIGA involve making a decision (as opposed to the implementation or acting within the parameters of such decisions), the majority of those making the decision must be present in Guernsey when the decision is made for it to be considered made in Guernsey.

### Premises

#### What requirements apply in relation to the physical premises of relevant entities?

When the Guernsey economic substance test applies, the law provides that with regard to the level of relevant activity carried on in Guernsey, the company is required to ensure there is an adequate physical presence (including offices or premises) in Guernsey proportionate to the level of that activity carried on in Guernsey. Resources provided by local services providers, which may include the provision of registered office services, may be taken into consideration. In each case, what is 'adequate' will depend on the specific circumstances.

### Employees and personnel

#### What requirements apply in relation to the employees and personnel of relevant entities?

Where the Guernsey economic substance test applies, having regard to the level of relevant activity carried on in Guernsey, the company is required to have an adequate level of appropriately qualified employees in relation to that activity who are physically present in Guernsey (whether or not employed by the resident company or another entity and whether on temporary or long-term contracts). The term 'employees' here has a wide meaning and includes directors. However, the guidance makes clear that, where the resources of a services provider are used, there must be no double-counting if the employee services are provided to more than one company. In each case, what is 'adequate' will depend on the specific circumstances.

### Expenditure

#### What requirements apply in relation to expenditure?

Where the Guernsey economic substance test applies, the law provides that, having regard to the level of relevant activity carried on in Guernsey, the company is required to incur adequate expenditure in Guernsey. In each case, what is 'adequate' will depend on the specific circumstances.

### Enhanced requirements

#### Are there any instances where enhanced substance requirements apply?

Where a company receives income from intellectual property, it will also have to consider if it is a 'high-risk IP company'. A high-risk IP company is one that:

- holds intellectual property it did not create;
- acquired the intellectual property either intra-group or in consideration of funding research and development by another person situated in a territory outside Guernsey; and
- licenses the intellectual property asset to one or more non-Guernsey resident intra-group persons or otherwise generates income from the intellectual property asset in consequence of activities (such as facilitating sale agreements) performed by non-Guernsey resident intra-group persons.

The law provides for a rebuttable presumption that a high-risk IP company has failed the substance requirements, which the guidance explains is because the risks of artificial profit shifting are considered to be greater.

To rebut the presumption, a high-risk IP company will have to produce materials that will explain how the development, enhancement, maintenance, protection and exploitation functions have been under its control, and that this has involved people who are highly skilled and perform their core activities in Guernsey. There is also a higher evidential threshold, which requires:

- detailed business plans that clearly lay out the commercial rationale for holding the intellectual property asset(s) in Guernsey;
- concrete evidence that the decision making is taking place in Guernsey, and not elsewhere; and
- information on employees in Guernsey, their experience, the contractual terms, their qualifications and their length of service.

Periodic decisions by non-resident directors or board members, or local staff passively holding intangible assets, cannot rebut the presumption.

## Reduced requirements

### Are there any instances where reduced economic substance requirements apply?

In Guernsey, reduced economic substance requirements apply to pure equity holding companies, which must ensure that:

- they comply with all obligations applicable to them under the provisions of the applicable company legislation of the jurisdiction of its incorporation; and
- there is:
  - a. an adequate level of personnel in Guernsey proportionate to the level of activity carried on in Guernsey, and
  - b. an adequate physical presence in Guernsey (including, without limitation, offices and/or premises) proportionate to the level of activity carried on in Guernsey, (which in each case may be provided by a third-party administrator) for holding and managing the shares or equitable interests concerned.

## Outsourcing

### What requirements apply in relation to outsourcing activities to entities located in your jurisdiction and entities located outside your jurisdiction?

Where the Guernsey economic substance test applies, the law provides that all relevant GIGA are required to be carried out in Guernsey, which includes where those activities are carried on by another entity.

The guidance further notes that, in relation to the outsourcing of core income-generating activities:

- the company must be able to demonstrate that it has adequate supervision of the outsourced activities and that those activities are undertaken in Guernsey;
- the resources of the service provider in Guernsey will be taken into consideration when determining whether the people and premises test is met, although there must be no double counting if the services are provided to more than one company;
- the company remains responsible for ensuring accurate information is reported on its return and this will include precise details of the resources employed by its service providers, for example based on the use of timesheets; and
- where there are corporate directors, these will be looked through, to the individuals (officers of the corporate director) actually performing the duties of the director.

The guidance further notes that the outsourcing of activities not being GIGA will not affect a company's ability to meet the substance requirement (for example, back-office functions, such as IT support); nor are companies precluded from seeking expert professional advice or engaging the services of specialists in other jurisdictions. However, the income subject to tax in Guernsey must be commensurate to the GIGA undertaken in Guernsey.

## Enforcement and compliance

### Enforcement authorities

#### Which government authorities are responsible for the enforcement of economic substance requirements? What is the extent of their information-gathering powers?

Compliance is assessed by the Director of the Revenue Service in Guernsey (the Director), who also enforces the information and financial penalties.

The Director may by notice in writing require a person to deliver such documents in that person's possession or power that the Director considers may contain information relevant to an entity's compliance with the Substance Regulations.

The Director has various powers to enable further enquiries to be made as may be necessary in order to determine if the company satisfies Guernsey substance requirements. These include a right of entry onto business premises and the right to inspect documents (these are subject to certain provisos such as occupier consent, at least one week's notice and the approval of the Bailiff of Guernsey to the entry and inspection).

### Reporting formalities

#### What reporting formalities apply with respect to the economic substance requirements?

Compliance is assessed following submission of the Guernsey annual tax return (due by 30 November in the calendar year subsequent to the year of charge) which requires various confirmations, including:

- business/income types in order to identify the relevant activity; amount and type of gross income, broken down by relevant activity; operating expenditure, broken down by relevant activity; premises – business address;
- number of (qualified) employees, specifying the number of full-time equivalent employees;
- confirmation of the core income-generating activities (CIGA) conducted for each relevant activity (as applicable);
- confirmation of whether any CIGA have been outsourced and, if so, the relevant details of the outsourcing;
- net book value of tangible assets.

The company will also need to file its financial statements with the Revenue Service.

In addition to including in its corporate income tax returns the information that an IP company must include, a high-risk IP company is asked to include a statement as to whether it intends to rebut the presumption of non-compliance. If it does wish to rebut the presumption, it is required to attach certain evidence in support of that statement including detailed business plans as to the rationale for holding the intellectual property in Guernsey, evidence of decision making taking place in Guernsey and information on employees in Guernsey regarding their experience, contractual terms and length of service.

## Demonstrating compliance

How does an entity in practice demonstrate its compliance with the economic substance requirements? How do the enforcement authorities assess compliance?

The annual tax return lodged with the Guernsey Revenue Service requires various confirmations, together with the financial statements of the company prepared in accordance with recognised accounting principles.

A company should ensure that it has materials to support the statements given, including (as appropriate) board minutes that reflect the requirements and timesheets for employees, evidence of maintaining a registered office and such other assets in Guernsey as may be considered adequate given the nature of the relevant activity, and records of expenditure that reflect the financial statements provided by the company and demonstrating adequate expenditure being incurred in Guernsey.

High-risk IP companies will also be required to evidence compliance to the higher threshold, which includes a detailed business plan as to the commercial rationale for holding the IP in Guernsey.

Subject to being required to rebut the presumption of failure for high-risk IP companies, the Director of the Revenue Service has complete discretion based on the information received to make its determination and (subject to the relevant maximum) the fine to be imposed. However, that determination can be the subject of an appeal to a Guernsey Tax Tribunal within 30 days of the notice issued imposing the penalty, with either party then able to appeal to the Royal Court of Guernsey on the basis that the decision is erroneous on a point of law, within 21 days of the Guernsey Tax Tribunal's decision.

## Penalties

What are the potential penalties for failure to comply with the economic substance requirements?

The penalties for a company not meeting the substance requirements are primarily (1) financial, being a fine of up to £10,000 for an initial failure rising to £100,000 for further failures, and (2) the exchange of information with certain competent authorities. These are the authorities in the jurisdiction(s) in which the company has an immediate parent company, ultimate parent company and the jurisdiction of the ultimate beneficial owners (as well as the company's jurisdiction of incorporation if outside of Guernsey), subject to being permitted to do so by international agreement. There is also the ultimate sanction that the company be struck off from the Guernsey corporate register where there are repeated periods of failure.

Financial and criminal penalties also apply to individuals for failure to provide information or for inaccurate information, or for obstructing the Director in the exercise of his or her powers.

## Update and trends

### Recent developments

What have been the most significant recent developments in the law on economic substance in your jurisdiction, including any notable regulatory actions or legislative changes?

The economic substance regime in Guernsey is a fast-moving area of law that responds quickly to international developments and discussions, and legislation tends to be implemented quicker than other areas of law. Since being adopted, the most notable amendments are that:

- since 1 October 2020, self-managed funds are required to meet the economic substance test; and
- partnerships are expected to be brought into scope in their own right during 2021.

The advent of COVID-19 and the related restrictions on meetings and travel have also had some impact given the requirements of the economic substance test. The Guernsey Revenue Service has issued guidance that such matters will be taken into account, but the expectation remains that Guernsey companies will continue to have adequate employees, expenditure and physical premises in Guernsey, as well as carry out all core income-generating activities in Guernsey. Resources provided by local services providers may be taken into consideration in determining adequacy of physical premises and an adequate level of appropriately qualified employees in relation to the relevant activity. Detailed records should be maintained by any company wishing to rely on any concessions.



## Authors



**Annette Alexander**  
Partner

D +44 (0)1481 732067  
E [annette.alexander@careyolsen.com](mailto:annette.alexander@careyolsen.com)



**Russell Clark**  
Partner

D +44 (0)1481 732049  
E [russell.clark@careyolsen.com](mailto:russell.clark@careyolsen.com)



**Elaine Gray**  
Partner

D +44 (0)1481 732035  
E [elaine.gray@careyolsen.com](mailto:elaine.gray@careyolsen.com)



**Ben Morgan**  
Partner

D +44 (0)1481 741557  
E [ben.morgan@careyolsen.com](mailto:ben.morgan@careyolsen.com)

*Originally published in conjunction  
with Lexology Getting the Deal  
Through*



---

FOLLOW US

Visit our Guernsey legal services  
team at [careyolsen.com](https://www.careyolsen.com)



---

### PLEASE NOTE

This briefing is only intended to  
provide a very general overview  
of the matters to which it relates.  
It is not intended as legal advice  
and should not be relied on as  
such. © Carey Olsen (Guernsey)  
LLP 2021.

## Our offices

### Jurisdictions

#### Bermuda

Carey Olsen Bermuda Limited  
Rosebank Centre  
5th Floor  
11 Bermudiana Road  
Pembroke HM08  
Bermuda

T +1 441 542 4500  
E [bermuda@careyolsen.com](mailto:bermuda@careyolsen.com)

#### British Virgin Islands

Carey Olsen  
Rodus Building  
PO Box 3093  
Road Town  
Tortola VG1110  
British Virgin Islands

T +1 284 394 4030  
E [bvi@careyolsen.com](mailto:bvi@careyolsen.com)

#### Cayman Islands

Carey Olsen  
PO Box 10008  
Willow House  
Cricket Square  
Grand Cayman KY1-1001  
Cayman Islands

T +1 345 749 2000  
E [cayman@careyolsen.com](mailto:cayman@careyolsen.com)

#### Guernsey

Carey Olsen (Guernsey) LLP  
PO Box 98  
Carey House  
Les Banques  
St Peter Port  
Guernsey GY1 4BZ  
Channel Islands

T +44 (0)1481 727272  
E [guernsey@careyolsen.com](mailto:guernsey@careyolsen.com)

#### Jersey

Carey Olsen Jersey LLP  
47 Esplanade  
St Helier  
Jersey JE1 0BD  
Channel Islands

T +44 (0)1534 888900  
E [jerseyco@careyolsen.com](mailto:jerseyco@careyolsen.com)

### International offices

#### Cape Town

Carey Olsen  
Protea Place  
40 Dreyer Street  
Claremont  
Cape Town 7708  
South Africa

T +27 21 286 0026  
E [capetown@careyolsen.com](mailto:capetown@careyolsen.com)

#### Hong Kong

Carey Olsen Hong Kong LLP  
Suites 3610-13  
Jardine House  
1 Connaught Place  
Central  
Hong Kong

T +852 3628 9000  
E [hongkong@careyolsen.com](mailto:hongkong@careyolsen.com)

#### London

Carey Olsen LLP  
Forum St Paul's  
33 Gutter Lane  
London EC2V 8AS  
United Kingdom

T +44 (0)20 7614 5610  
E [londonco@careyolsen.com](mailto:londonco@careyolsen.com)

#### Singapore

Carey Olsen Singapore LLP  
10 Collyer Quay #29-10  
Ocean Financial Centre  
Singapore 049315

T +65 6911 8310  
E [singapore@careyolsen.com](mailto:singapore@careyolsen.com)



OFFSHORE LAW SPECIALISTS

---

BERMUDA BRITISH VIRGIN ISLANDS CAYMAN ISLANDS GUERNSEY JERSEY  
CAPE TOWN HONG KONG LONDON SINGAPORE

[careyolsen.com](https://www.careyolsen.com)